



Revision number: 3

PURCHASING AGENT: BRENDA VELDEVERE

ITEM: ANALOG PHOTOCOPY MACHINES

VENDOR: 49291H C

PANASONIC OFFICE PRODUCT CO.
DIV OF MATSUSHITA ELECTRIC CORP
2 PANASONIC WAY
SERCAUCUS NJ 07094

INTERNET HOMEPAGE:

WWW.PANASONIC.COM

TELEPHONE:

(801) 463-7800

FAX NUMBER:

(801) 463-1444

CONTACT:

CURTIS WALL

EMAIL ADDRESS:

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BRAND/TRADE NAME:

PANASONIC

PRICE:

SEE ATTACHED PRICE SCHEDULE

TERMS:

NET 30

EFFECTIVE DATES:

05/1/00 THROUGH 04/30/2001

DAYS REQUIRED FOR DELIVERY:

30 DAYS

PRICE GUARANTEE PERIOD:

1 YEAR

MINIMUM ORDER:

1

MIN SHIPMENT WITHOUT CHARGES:

OTHER CONDITIONS:

PLEASE NOTE NEW CONTACT PERSON AND NEW TELEPHONE AND FAX NUMBER.

THIS CONTRACT COVERS ONLY THOSE ITEMS LISTED IN THE PRICE SCHEDULE. IT IS THE RESPONSIBILITY OF THE AGENCY TO ENSURE THAT OTHER ITEMS PURCHASED ARE INVOICED SEPARATELY. STATE AGENCIES WILL PLACE ORDERS DIRECTLY WITH THE VENDOR (CREATING A PG IN FINET) AND MAKE PAYMENTS FOR THE SAME ON A PV REFERENCING THE ORIGINAL PG. AGENCIES WILL RETURN TO THE VENDOR ANY INVOICE WHICH REFLECTS INCORRECT PRICING.



STATE PURCHASING ENCOURAGES ALL COPY MACHINE PURCHASERS TO COMPARE ALL STATEWIDE CONTRACTED COPY MACHINES BEFORE MAKING A FINAL SELECTION/RECOMMENDATION. YOU WILL WANT TO EVALUATE COPIER PRICE, FEATURES, FUNCTIONS, COPY QUALITY AND VOLUME ABILITIES RELATIVE TO YOUR BUDGET, APPLICATIONS AND PRODUCTIVITY REQUIREMENTS. THE CURRENT STATEWIDE CONTRACTS FOR COPY MACHINES ARE AS FOLLOWS:

AR-215 CANON COPIERS
PD-730 CANNON SUPPLIES & MAINT.

IKON OFFICE SUPPLIES
IKON OFFICE SUPPLIES

AR-182 KONICA COPIERS
PD-725 KONICA SUPPLIES & MAINT.

COPY MAN
COPY MAN

AR-230 SHARP COPIERS
PD-731 SHARP SUPPLIES & MAINT.

LES OLSON COMPANY
LES OLSON COMPANY

AR-188 MINOLTA COPIERS
PD-717 MINOLTA SUPPLIES & MAINT.

MINOLTA CORPORATION
MINOLTA CORPORATION

AR-663 SAVIN COPIERS
PD-704 SAVIN SUPPLIES & MAINT.

SOUTHERN UTAH OFFICE MACHINES
SOUTHERN UTAH OFFICE MACHINES

AR-244 TOSHIBA COPIERS
PD-729 TOSHIBA SUPPLIES & MAINT.

TOSHIBA AMERICA INFORMATION SYSTEMS
TOSHIBA AMERICA INFORMATION SYSTEMS

AR-690 PANASONIC COPIERS
PD-733 PANASONIC SUPPLIES & MAINT.

PANASONIC OFFICE PRODUCT
PANASONIC OFFICE PRODUCT

AR-254 MITA COPIERS
PD-732 MITA SUPPLIES & MAINT.

UINTA BUSINESS SYSTEMS INC.
UINTA BUSINESS SYSTEMS INC.

AR-213 XEROX COPIERS
PD-727 XEROX SUPPLIES & MAINT.

XEROX CORPORATION
XEROX CORPORATION

AR-690 With Panasonic for Panasonic copy machines.

PANASONIC OFFICE PRODUCT PROVIDES SALES AND SERVICE TO THE WASATCH FRONT.

THE COMPANION PANASONIC MAINTENANCE AND SUPPLY CONTRACT FOR THE COPY MACHINES PURCHASED FROM THIS CONTRACT CAN BE FOUND ON PD-733.

ALL CONTRACTORS HAVE DEMO MODELS IN THEIR SHOWROOMS. TRIAL DEMO MACHINES ARE ALSO AVAILABLE FOR A MINIMAL (NOT LESS THAN ONE WEEK) TRIAL PERIOD IF REQUESTED.

ALL COPIER PRICING IS F.O.B. DESTINATION, WITH INSTALLATION, TRAINING AND INITIAL "START UP" SUPPLIES IS INCLUDED (NO SEPARATE CHARGES).

TRADE-IN VALUES FOR YOUR EXISTING COPY MACHINE(S) ARE TO BE NEGOTIATED ON A CASE-BY-CASE BASIS, AND MUST BE MUTUALLY ACCEPTABLE TO BOTH THE PURCHASER AND CONTRACTOR.

PLEASE NOTE: ALL STATE AGENCIES MUST COMPLETE THE "HOUSE BILL 450 COPIER REQUEST FORM" (AVAILABLE FROM CENTRAL STORES) AND SUBMIT TO GENERAL SERVICES FOR APPROVAL BEFORE ORDERING FROM THE CONTRACTOR.



Make & Model:	Panasonic FP-7713
Multi-copy speed:	13 Copies per minute
Warranty period:	90 Days
Recommended maximum 'optimum' monthly volume:	4,000 Copies
Recommended maximum monthly volume:	5,000 Copies
Machine dimension:	12.5" H X 24.6"W X 24.3"D
Power requirements:	120 V 60 HZ 1.35 KW

\$ 989.67 BASE MACHINE PRICE, INCLUDING THE FOLLOWING STANDARD FEATURES:

- Manual bypass, stack, 50 sheet capacity
- Reduction/enlargement with preset modes
- Variable magnification w/preset modes
- User set able R/E modes
- Automatic exposure/contrast w/manual override

OPTIONAL FEATURES:

\$ 85.40 Matching cabinet (for tabletop machines only)

Make & Model	Panasonic FP-7824
Multi-copy speed:	22 Copies per minute
Warranty period:	90 Days
Recommended maximum 'optimum' monthly volume:	20,000 Copies
Recommended maximum monthly volume:	30,000 Copies
Machine dimension:	24-6"H X 23.9"W X 26.0"D
Power requirements:	120 AC 15A 60 HZ

\$2,443.77 BASE MACHINE PRICE, INCLUDING THE FOLLOWING STANDARD FEATURES:

- Matching cabinet/stand (for tabletop machines only)
- 8-1/2" X 11" cassette/tray/drawer 550 sheet capacity
- 8-1/2 X 14 cassette/tray/drawer 550 sheet capacity
- Manual bypass single sheet
- Manual bypass, stack, 50 sheet capacity
- ADF (Automatic document feeder)
- Variable magnification w/preset modes
- User set able R/E modes
- Automatic magnification
- Automatic paper-size-selection
- Book copy mode
- Image shift
- Pause/interrupt
- Automatic exposure/contrast w/manual override
- Electronic diagnostics display
- Job programmable up to 2 jobs
- Electronic auditron (built-in keypad)
- Edge delete
- Edge to edge copying
- energy savings mode

OPTIONAL FEATURES:

\$ 149.67 11 x 17 cassette/tray/drawer 550 sheet capacity



\$ 666.29	RADF (reverse automatic document feeder)
\$ 455.57	Sorter 10-bin 30 bin capacity
\$ 831.08	Sorter 20-bin 50 bin capacity
\$ 704.07	Stapler/sorter 10 bin 30 bin capacity
\$1,370.18	Stapler/sorter, 20 bin, 50 bin capacity, 50 stapling capacity
\$ 696.67	Automatic 1:2, 2:2, 2:1, duplexing

Make & Model:	Panasonic FP-7830S1
Multi copy speed:	30 Copies per minute
Warranty period:	90 Days
Recommended maximum 'optimum' monthly volume:	30,000 Copies
Recommended maximum monthly volume:	40,000 Copies
Machine dimension:	24.6"H X 23.9"W X 26.0"D
Power requirements:	120 V AC 15 A 60 HZ

\$ 2,971.72 BASE MACHINE PRICE, INCLUDING THE FOLLOWING STANDARD FEATURES:

- Matching cabinet/stand (for tabletop machines only)
- 8-1/2" X 11" cassette /tray/drawer 550 sheet capacity
- 8-1/2" X 14" cassette/tray/drawer 550 sheet capacity
- Manual bypass single sheet
- Manual bypass, stack, 50 sheet capacity
- ADF (automatic document feeder)
- Sorter 10-bin, 30 bin capacity
- Variable magnification w/preset modes
- User set able R/E modes
- Automatic magnification
- Automatic paper-size-selection
- Book copy mode
- Image shift
- Pause/interrupt
- Automatic exposure/contrast w/manual override
- Electronic diagnostics display
- Job programmable, up to 2 jobs
- Electronic auditron
- Edge delete
- Edge to edge copying
- Energy savings mode

OPTIONAL FEATURES:

\$ 149.67	11 x 17 cassette/tray/drawer 550 sheet capacity
\$ 445.81	(large capacity cassette 3,000 sheet capacity)
\$ 678.00	Sorter 10-bin 30 bin capacity
\$ 831.08	Sorter 20-bin 50 bin capacity
\$ 704.07	Stapler/sorter, 10 bin, 30 bin Ccapacity 30 stapling capacity
\$1,370.18	Stapler/sorter, 20 bin, 50 bin capacity 50 stapling capacity
\$ 696.67	Automatic 1:2, 2:2, 2:1, duplexing

Make & Model:	Panasonic FP-7728S2
Multi-copy speed:	28 Copies per minute
Warranty period:	90 Days



Recommended maximum 'optimum' nomthly volume:	30,000 Copies
Recommended maximum monthly volume:	40,000 Copies
Machine dimension:	24.6"H X 23.9"W X 26.0"D
Power requirements:	120 V AC 15A 60 HZ

\$ 4,064.59 BASE MACHINE PRICE, INCLUDING THE FOLLOWING STANDARD FEATURES:

- Matching cabinet/stand (for tabletop machines only)
- 8-1/2" X 11" cassette/tray/drawer 550 sheet capacity
- 8-1/2" X 14" cassette/tray/drawer 550 sheet capacity
- Manual bypass single sheet
- Manual bypass, stack, 50 sheet capacity
- RADF (reverse automatic document feeder)
- Sorter 20-bin, 50-bin capacity
- Automatic 1:2, 2:2, 2:1, duplexing
- Variable magnification w/preset modes
- User set able R/E modes
- Automatic magnification
- Automatic paper-size-selection
- Book copy mode
- Image shift
- Pause/interrupt
- Automatic exposure/contrast w/manual override
- Electronic diagnostics display
- Job programmable up to 2 jobs
- Electronic auditron (built-in keypad)
- Edge delete
- Edge to edge copying
- Energy savings mode

OPTIONAL FEATURES:

\$ 149.67	11 x 17 cassette/tray/drawer 550 sheet capacity
\$ 445.81	(large capacity cassette) 3,000 sheet capacity
\$ 704.07	Stapler/sorter, 10 bin, 30 bin capacity, 30 stapling capacity
\$1,370.18	Stapler/sorter 20 bin 50 bin capacity 50 stapling capacity

Make & Model:	Panasonic FP-7835S2
Multi-copy speed:	35 Copies per minute
Warranty period:	90 Days
Recommended Maximum 'Optimum' Monthly Volume:	40,000 Copies
Recommended Maximum Monthly Volume:	50,000 Copies
Machine Dimension:	24.6" H 23.9" W 26" D
Power Requirements:	120 V AC 15 A 60 HZ

\$4,835.51 Base machine price, including the following standard features:

- Matching cabinet/stand (for tabletop machines only)
- 8-1/2 x 11 cassette/tray/drawer 550 sheet capacity
- 8-1/2 x 14 cassette/tray/drawer 550 sheet capacity



Manual bypass, single sheet
Manual bypass, stack: 50 sheets
RADF (Reverse Automatic Document Feeder)
Sorter 20-bin, 50-bin capacity
Automatic 1:2, 2:2, 2:1, duplexing
Variable magnification w/preset modes
User set able R/E modes
Automatic magnification
Automatic paper-size-selection
Book copy mode
Image shift
Pause/Interrupt
Automatic exposure/contrast w/manual override
Electronice diagnostics display
Job programmable, up to 2 jobs
Electronic auditron (built-in keypad)
Edge delete
Edge to edge copying
Energy savings mode

OPTIONAL FEATURES:

\$ 445.81 Large capacity cassette 3,000 sheet capacity
\$1,370.18 Staple/sorter 20-bin 50 bin capacity 50 stapling capacity

Make & Model:	Panasonic FP-7824S2
Multi-copy speed:	24 Copies per minute
Warranty period:	90 Days
Recommended maximum 'optimum' monthly volume:	20,000 Copies
Recommended maximum monthly volume:	30,000 Copies
Machine dimension:	44.6"H 23.9"W 26.0"D
Power requirements:	120 V AC 15A 60 HZ

\$3,984.10 Base machine price, including the following standard features:

Matching cabinet/stand (for tabletop machines only)
8-1/2 x 11 cassette/tray/drawer 550 sheet capacity
8-1/2 x 14 cassette/tray/drawer 550 sheet capacity



Manual bypass, single sheet
Manual bypass, stack 50 sheets
RADF (reverse automatic document feeder)
Sorter 20-bin 50-bin capacity
Automatic 1:2, 2:2, 2:1, duplexing
Variable magnification w/preset modes
User set able R/E modes
Automatic magnification
Automatic paper-size-selection
Book copy mode
Image shift
Pause/interrupt
Automatic exposure/contrast w/manual override
Electronic diagnostics display
Job programmable, up to 2 jobs
Electronic auditron (built-in keypad)
Edge delte
Edge to edge copying
Energy savings mode

OPTIONAL FEATURES:

\$ 149.67 11 X 17 cassette/tray/drawer 550 sheet capacity
\$ Stapler/sorter 10-bin 30-bin capacity
\$1,370.18 Staple/sorter 20-bin 50-bin capacity 50 stapling capacity

Make & Model:	Panasonic FP-7850S2
Multi-copy speed:	50 Copies per minute
Warranty period:	90 Days
Recommended maximum 'optimum' monthly volume:	75,000 Copies
Recommended maximum monthly volume:	85,000 Copies
Machine demension:	24.6"H 23.9"W 26"D
Power requirements:	

\$5,207.45 Base machine price, including the following standard features:

Matching cabinet/stand (for tabletop machines only)
2-8-1/2 x 11 cassette/tray/drawer 550 sheet capacity
8-1/2 x 14 cassette/tray/drawer 550 sheet capacity



Large capacity cassette 2,600 sheet capacity
Manual bypass, single sheet
Manual bypass stack 50 sheet capacity
RADF (Reverse automatic document feeder)
Automatic 1:2, 2:2, 2:1, duplexing
Variable magnification w/preset modes
User set able R/E modes
Automatic paper-size-selection
Automatic magnification
Image shift
Pause/interrupt
Automatic exposure/contrast w/manual override
Electronic diagnostics display
Job programmable, up to 5 jobs
Electronic auditron (built-in keypad)
Edge delete
Edge to edge copying
Energy savings mode

OPTIONAL FEATURES:

\$ 831.08 Sorter 20-bin 50-bin capacity
\$1,370.18 Stapler/sorter 20-bin 50-bin capacity 50 stapling capacity

Make & Model:	PanasonicC FP-7760SR
Multi-copy speed:	60 Copies per minute
Warranty period:	90 Days
Recommended Maximum 'Optimum' Monthly Volume:	100.000 Copies
Recommended Maximum Monthly Volume:	125.000 Copies
Machines dimension:	29"H X 28" W X 38" D
Power requirements:	120 V AC 15A 60 HZ

\$12,393.12 BASE MACHINE PRICE, INCLUDING THE FOLLOWING STANDARD FEATURES:

Matching cabinet/stand (for tabletop machines only)
8-1/2 X 11 cassette/tray/drawer 2700 sheet capacity
8-1/2 X 14 cassette/tray/drawer 550 sheet capacity
11 X 17 cassette/tray/drawer 550 sheet capacity
Manual bypass, single sheet
Manual bypass, stack 50 sheets
RADF (reverse automatic document feeder)
Stapler/sorter 20-bin 50-bin capacity 50 stapling capacity
Automatic 1:2, 2:2, 2:1, duplexing
Variable magnification w/preset modes
User set able R/E modes
Automatic magnification
Automatic paper-size-selection
Book copy mode
Image shift
Pause/interrupt
Automatic exposure/contrast w/manual override
Automatic reset
Electronic diagnostics display
Job programmable, up to 10 jobs
Electronic auditron (built-in keypad)



Automatic cover & slip sheet insertion
Edge delete
Edge to edge copying
Energy savings mode

OPTIONAL FEATURES:

\$ 726.23 LCC (large capacity cassette 3,000 sheet capacity)

Make & Model:	Panasonic FP-7781SR
Multi-copy speed:	81 Copies per minute
Warranty period:	90 Days
Recommended Maximum 'Optimum' Monthly Volume:	160,000 Copies
Recommended Maximum Monthly Volume:	175,000 Copies
Machine dimension:	29" H X 28" W X 38" D
Power requirements:	120 V AC 20 A 60 HZ

\$15,542.12 BASE MACHINE PRICE, INCLUDING THE FOLLOWING STANDARD FEATURES:

Matching cabinet/stand (for tabletop machines only)
8-1/2 X 11 cassette/tray/drawer 2700 sheet capacity
8-1/2 X 14 cassette/tray/drawer 550 sheet capacity
11 X 17 cassette/tray/drawer 550 sheet capacity
LCC (large capacity cassette) 3,400 sheet capacity
Manual bypass, single sheet
Manual bypass, stack 50 sheets
RADF (reverse automatic document feeder)
Automatic 1:2, 2:2, 2:1, duplexing
Variable magnification w/preset modes
User set able R/E modes
Automatic magnification
Automatic exposure/contrast w/manual override
Automatic reset
Electronic diagnostics display
Job programmable, up to 10 jobs
Electronic auditron (built-in keypad)
Automatic cover & slip sheet insertion
Edge delete
Edge to edge copying
Energy savings mode

OPTIONAL FEATURES:

FINET COMMODITY CODE(S):

60038000000 - COPYING MACHINES BOND PAPER (PLAIN)INCLUDING PARTS & ACCESSORIES
60040000000 - COPYING MACHINES COATED OR TREATED PAPER TYPE INCLUDING PARTS AND ACCESSORIES
60042000000 - COPYING MACHINES, LASER, INCLUDING PARTS AND ACCESSORIES



60045000000 - COPYING MACHINES, THERMAL TYPE INCLUDING PARTS & ACCESSORIES
60047000000 - COPY MACHINES ADD-ON ACCESSORIES
65550000000 - COPYING EQUIPEMNT, (INCULDING SLIDE DUPLICATORS)
93927000000 - COPY MACHINE MAINTENANCE & REPAIR
98526000000 - COPY MACHINES (INCLUDING COST PER COPY TYPE LEASES) RENTAL OR
LEASE

REPORTS

THE CONTRACTOR WILL SUBMIT QUARTERLY REPORTS TO THE STATE PURCHASING AGENT SHOWING QUANTITIES AND DOLLAR VOLUME OF PURCHASES BY EACH STATE AGENCY AND POLITICAL SUBDIVISION. THESE REPORTS WILL BE DUE 10 DAYS AFTER THE CALENDAR QUARTER.